

# SPONSORSHIP AND EXHIBITION BROCHURE



World Dredging Congress and Exhibition

# DREDGING IS CHANGING

## ARE YOU READY..?

16 - 20 MAY 2022

TIVOLI CONGRESS CENTER,  
COPENHAGEN, DENMARK

### Over 500 participants, 50 exhibitors and 120 technical presentations from around the world

Dredging is changing as an activity. It also changes, by design, the natural and socio-economic environment, where it is undertaken. We chose this title for WODCON XXIII because we need to talk about both. Come and join us to discuss what these changes mean in the 21st century. We will be looking at the important role that dredging plays in tackling global challenges such as rising sea levels, environmental degradation and loss of biodiversity.

WODCON XXIII is all about the quality technical content and effective networking. We understand the importance of our young professionals, in driving the industry forward, so we have made sure that every effort will be made to welcome and nurture them. Wherever our delegates are in their career journey they can expect to learn something new and make long-lasting connections with their peers.

WODCON XXIII will be a great opportunity, and the best environment, for organisations to connect with the right people.

**Be seen by the people who are taking the industry forward.**

**Read how you can enhance your organisation's profile and visibility ....**

**Before, during and after the event.**

Organised by



on behalf of



which incorporates

**WEDA**  
Western Dredging Association

**CEDA**  
Central Dredging Association

**EADA**  
Eastern Dredging Association

Diamond sponsors:



[www.wodcon2022.org](http://www.wodcon2022.org)

[#wodcon2022](https://twitter.com/wodcon2022)







# WELCOME TO WODCON XXIII COPENHAGEN



Dear member of the dredging industry community and beyond,

On behalf of the World Organization of Dredging Associations (WODA) the Central Dredging Association (CEDA) has the honour and privilege of inviting you to participate actively in the twenty third World Dredging Congress – WODCON XXIII in Copenhagen, Denmark.

**UNDER THE INTRIGUING TAGLINE: ‘DREDGING IS CHANGING’ CEDA IS PREPARING THE TRIENNIAL WORLD DREDGING EVENT FROM THE 16TH TILL THE 20TH OF MAY 2022.**

Challenges, responsibilities and opportunities of our dredging industry community will give you the necessary impulses. Novel developments in adaptation to climate change, techniques, multipurpose approaches, dredging contracts, stakeholder inclusion, public / private engagement will give you a head start in your business. It promises to become an unforgettable mix of networking, state-of-the-art knowledge transfer, technical sessions and visits. All set in the background of beautiful and peaceful Copenhagen in the brilliant conferences facilities of the Tivoli Congress Center.

Copenhagen is a cosmopolitan city where everyone feels at home. It is an ideal place for new trends, business and relaxation. The capital of Denmark offers a safe and comfortable environment where enjoying leisure time and doing business are equally pleasant.

Through innovation, participation and a creative approach, WODCON XXIII will provide the latest knowledge in the field of the dredging industry in the broadest sense. WODCON XXIII will as well focus on new technologies and concepts. Also at that time the prestigious Fehmarn Belt Tunnel Link and such landmark projects as Lynetteholm, the completely new district in the middle of the Port of Copenhagen, as well as the new Storstrøm Bridge will be well under construction.

With a selection of speakers from around the world, cutting-edge studies, research, experiences and procedures will be presented, alongside exciting innovative sessions and simulation-based workshops. In summary, the main objective of WODCON XXIII is to ensure international excellence in dredging.

The World Organization of Dredging Associations recognises and strongly values a constructive partnership between all stakeholders within the industry. As a result the exhibition will be a focal point of the congress. The program is structured to optimise the opportunity for participants to visit the exhibition and interact with the exhibitors and sponsors. The excellent location of the congress offers exhibition stands conveniently located close to the session rooms. The exhibition area offers enjoyable breaks between sessions.

We hope you will take part in THE WODCON XXIII.

We have done everything possible to make your participation in WODCON XXIII unforgettable.



On behalf of the World Organization of Dredging Associations,  
Sincerely yours,

Johan G.S. Pennekamp M.Sc. B.Sc.  
Chairman of the organizing committee WODCON XXIII





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All dredging photos are from the Fehmarn Belt construction site.

Organised by



on behalf of



Diamond sponsors:



We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.







# WHAT IS WODCON?

WODCON stands for World Dredging Congress and Exhibition. Held once every three years, it is the only worldwide congress dedicated to dredging, and WODCONs are the biggest events on the global dredging calendar. They regularly bring together over 500 dredging professionals, and over 50 exhibiting companies, from around the world<sup>1</sup>.

WODCONs are organised by WODA, the World Organization of Dredging Associations, which is composed of three sister, professional not-for-profit associations: the Western Dredging Association (WEDA) serving the Americas; the Central Dredging Association (CEDA) serving Europe, Africa, and the Middle East; and the Eastern Dredging Association (EADA) serving the Asian and Pacific region.

The three member associations take it in turns to organise each WODCON in their region<sup>2</sup>. CEDA will be hosting WODCON XXIII in Copenhagen, Denmark.

**WODCONs provide a unique platform for researchers and practitioners, from academia, government and business, to exchange knowledge and experiences, present research results, spark new ideas and explore collaborations.**

WODCONs' attendees are actively looking for new information and are open to hearing about new ideas, advancing technologies and new projects.



<sup>1</sup> See page 17 for represented companies.

<sup>2</sup> See page 17 for the list of cities where past WODCONs have been held.

**We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.**

# WODCON XXIII TOPICS

Dredging is an important tool. At WODCON XXIII we will discuss the best use of this tool in a sustainable and efficient manner. Carefully curated technical sessions, featuring keynotes and peer-reviewed presentations, and the accompanying technical exhibition will span an array of topics, including but not limited to:

- port construction and maintenance
- river deepening
- remedial dredging
- dredged sediment management (beneficial use, treatment, disposal)
- creation and enhancement of natural habitats
- coastal and inland flood protection
- land reclamation
- beach nourishment
- immersed tunnels
- deep-sea mining
- dredging for the offshore renewable energy sector
- surveying
- monitoring
- ecosystem services
- nature-based solutions
- stakeholder involvement
- modelling
- contracting
- regulations and international policy developments affecting dredging activities
- green water-related infrastructure finance



In addressing all these topics, we focus on how **“Dredging is changing”** to contribute to tackling the immense global challenges of our **changing world** such as climate change, zero-carbon economy, circular economy, ecosystem restoration.

## WHO ATTENDS WODCON XXIII?

WODCON XXIII will bring together over 500 leading experts from a broad range of dredging-related activities. They represent port and harbour authorities, government agencies and public authorities, dredging companies, manufacturers, consultants, research institutes and universities. Providers of a range of services such as brokers, insurers, lawyers and bankers, are also represented.

Attendees come from more than 40 countries around the world. They make the effort because they know it will be time well spent.

CEDA recognises the importance of our young professionals, in driving the industry forward, and aims to increase the number of young attendees at the event. Young CEDA will be involved in offering a dedicated technical and social programme, and some discounted registration fees will be available for those who qualify.

# SPONSORSHIP AND EXHIBITION OPPORTUNITIES

**Cut through the noise and raise your profile with the people that matter. Position your organisation as a thought leader and solution provider in the worldwide dredging community.**

If you want to speak to the professional decision-makers in dredging this will be *the* best opportunity. Reach them while they are all in one place... At WODCON XXIII they will be focused and receptive to your company news.

Three great reasons to sponsor

- It gives your organisation second-to-none exposure to a focused international group of experienced professionals, stakeholders and other key players, in dredging and associated fields.
- It is a great opportunity to demonstrate your organisation's activity, as a member of the worldwide dredging community, while also supporting knowledge transfer and exchange.
- Your organisation can raise brand awareness and align with WODA's commitment to further the objectives of the UN Sustainable Development Goals, and the Paris Climate Change Agreement, in planning, designing and executing dredging projects.

Three great reasons to exhibit

- Your organisation can build its brand visibility on a lively exhibition floor that is central to the congress and serves as the main lounge for attendees.
- Showcase your organisation's excellence and innovation, to the people that matter, through your latest products, services and successful partnerships.
- It is a great opportunity for your organisation to have valuable conversations with key people, who are leading the way in the industry and want to hear from you.

We offer sponsorship and exhibitor packages to suit every budget. Every package is designed to help maximise your impact before, during and after WODCON XXIII.

## CAN'T FIND, WHAT YOU ARE LOOKING FOR?

**We are happy to discuss any further sponsorship ideas that will help your organisation to meet its goals and budget, so do get in touch to see what we can do for you.**

**We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.**










# SPONSORSHIP AND EXHIBITION PACKAGES - SUMMARY

Because we know that each sponsor has a different message, business development goal and branding objectives, each sponsorship package is tailored to your organisation's corporate strategies.




Though most sponsorship offers multiple levels and types of exposure, there are a few main ways for you to highlight your corporate strengths.

All prices are expressed in EUR and are exclusive of the Danish VAT, 25 %. On pages 12-14 you can find further details.

	 GOLD	 SILVER	 BRONZE	EXHIBITOR (MEMBER)	EXHIBITOR (NON-MEMBER)
	EUR 18,000	EUR 12,000	EUR 5,000	EUR 3,500	EUR 4,500
<b>Showcase products, services</b>					
Exhibition booth (6m2)	1			1	1
Free registration for Exhibition staff	2			2	2
Additional Exhibition staff	EUR 500			EUR 500	EUR 500
Company name on floorplan in programme (website , app, PDF)	✓			✓	✓
<b>Thought leadership, professional excellence</b>					
Contact us	✓				
<b>Complimentary tickets</b>					
Free registration for the congress	4	2	1		
Invitations to gala dinner	4	2	1		
Invitations to WODA board dinner	1				
Invitation to VIP reception	1				
Invitation to press conference	1				
<b>Branding and visibility: exclusive options</b>					
Option to brand specific portions of the congress including 1 of the following:					
Gala dinner	1 available				
Congress app	1 available				
Lunch/break		3 available			
Icebreaker reception		1 available			
Logo + link on all congress webpages (footer)	✓				
Advertisement on LED screen in exhibition and networking area	✓				
Advertisement in banner carrousel in congress app	✓	Add on (EUR 1,000)	Add on (EUR 1,000)		
Push-notification in congress app	2				
Logo on press wall/backdrop	✓				
Advertisement in congress programme (PDF)	Full page	Half page	/		

We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.



	 GOLD	 SILVER	 BRONZE	EXHIBITOR (MEMBER)	EXHIBITOR (NON- MEMBER)
Advertisement in call for papers and congress registration brochure (PDF)	Half page				
Company profile in app	✓	✓	✓	✓	✓
Company logo in sponsor and exhibitor list on congress website	✓	✓	✓	✓	✓
<b>Standard features with all packages</b>					
Logo and level of sponsorship on the congress website	✓	✓	✓	✓	✓
Logo in programme book (PDF)	✓	✓	✓	✓	✓
Announcement on website and social media	✓	✓	✓	✓	✓
Company logo with web link on sponsor page in congress proceedings	✓	✓	✓	✓	✓
Company name and web link in WODCON related newsletters	✓	✓	✓	✓	✓
Logo exposure on LED screens in exhibition and networking area (in a group of logos)	✓	✓	✓	✓	✓

## ADDITIONAL SPONSOR OPPORTUNITIES

Interested in more visibility at the congress? The following additional sponsorship opportunities are great ways to stand out from the crowd.

Participation of 20 Young Professionals (exclusive)	EUR 15,000
Reusable water bottle to fill with tap water (exclusive)	EUR 8,000
Logo on Lanyard (exclusive)	EUR 5,000
Advertisement on gable screen	EUR 1,200
Full page advertisement in programme book (PDF)	EUR 1,000
Logo on USB stick with congress proceedings	Price to be discussed
Branded charging station (lounge)	Price to be discussed
Social activity wall	Price to be discussed

**WE ARE PLEASED TO DISCUSS FURTHER SPONSORSHIP IDEAS TO SUIT YOUR COMPANY'S GOALS AND BUDGET.**

# SPONSORSHIP AND EXHIBITION PACKAGES - DETAILS



## GOLD SPONSORSHIP PACKAGES

**€ 18,000 + VAT**

Choose 1 of the following specific portions of the congress.

### Thought leadership, professional excellence

Contact us to discuss the options.

### Gala dinner (1 available)

An unrivalled opportunity to have high profile branding at the main social event of the congress.

- Logo exposure at the venue.
- Logo on table tent cards/menu.
- Recognition in the congress programme (website, app, PDF).
- Announcement by the session chairs and logo on the screen before the dinner.
- Opportunity to give a short address at the beginning of the dinner.

### Congress app (1 available)

Available on all Android and iOS devices, the app will be an unmissable tool in every delegate's hands. They will use it to check the schedule, navigate the exhibition floor, connect with other delegates, exhibitors and sponsors.

- Your logo on the app's splash screen. This is the first page delegates see when the app is opened. (Logo of diamond sponsors will appear too).
- Your logo in a banner at the bottom of the app navigation screens with a click through to either your app profile or your website (your choice).



For further visibility options included in the gold package see the summary on pages 10-11.

**We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.**





## SILVER SPONSORSHIP PACKAGES

**€ 15,000 + VAT**

Choose 1 of the following specific portions of the congress.

### **Lunch/break (3 available)**

Sponsor one of the congress lunches.

- Logo on table tent cards/menu.
- Announcement by the sessions chairs and logo on the screen before lunch.
- Recognition in the congress programme (website, app, PDF).

### **Icebreaker Reception (1 available)**

Sponsor the first social event of the congress - which every delegate looks forward to.

- Logo on table tent cards.
- Opportunity to give a short address at the beginning of the reception.
- Recognition of your organisation's sponsorship in the congress programme (website, app, PDF).
- Acknowledgement in congress app push notification.

For further visibility options included in the silver package see the summary on pages 10-11.



## BRONZE SPONSORSHIP

Demonstrate your commitment to the advancement of science and technology as well as knowledge exchange in all areas of dredging.

- Logo, level of sponsorship and company URL in the sponsor list of the congress website, programme (PDF) and app
- Announcement on website and social media

# ADDITIONAL SPONSORSHIP OPPORTUNITIES

## Sponsor the participation of 20 Young Professionals € 15,000 + VAT

...and CEDA will make up the difference.

- Acknowledgement on the badge of the Young Professional



## Water bottle (1 available) € 8,000 + VAT

Strengthen your profile as an organisation that integrates sustainability into its everyday practice. Offer delegates a stylish reusable water bottle, made from 100% recycled PET bottles, which they can fill with (flavored) tap water at numerous locations at the Tivoli Congress Centre.

- Your logo on the water bottle, along with the WODCON XXIII logo, wherever delegates go (even after the congress has ended).



## Lanyard (1 available) € 5,000 + VAT

Your logo on the woven congress lanyard given to each delegate and worn throughout the congress, including social functions.

**FOR ALL INQUIRIES ABOUT BEING A SPONSOR  
OR EXHIBITOR AT WODCON XXIII, PLEASE CONTACT:**  
**[Wodcon2022-exhibition@croneandco.com](mailto:Wodcon2022-exhibition@croneandco.com)**



# EXHIBITION

The exhibition will be a focal point of the congress. It doubles as the space for the Ice Breaker on Monday evening, plus all lunch and refreshment breaks, so this will be a busy area for networking and doing business, as well as simply catching up with old friends. The exhibition will be open throughout the congress between 16-19 May 2022.

Stands will be allocated on a first-come-first-served basis. Companies interested to participate in the exhibition are advised to make their booking as soon as possible to secure their preferred place.

## EXHIBITION STANDS AND FEES

All fees mentioned are payable in Euros (EUR) and are exclusive of Value Added Tax (VAT). It is mandatory to charge the VAT at the rate of 25% on all fees unless the company is VAT identified in Europe.

The standard stand size is 6 m<sup>2</sup> (2x3m) and the standard booking fee is EUR 3,500 for members of CEDA, EADA and WEDA. For non-members, the fee is EUR 4,500.

The stand booking fee includes:

- Carpeted floor space
- One basic electrical outlet (220 V)
- Two spotlights
- A fascia board (30 cm high) with company name
- One table (80 x 80 cm), two chairs
- One exhibition staff registrations (incl. lunches and refreshments during breaks, gala dinner and technical visits)
- Logo exposure in the congress programme (PDF)
- Logo exposure in the congress app
- Participation in the scavenger hunt (QR code on stand)
- Wi-Fi

Additional floor space can be purchased for EUR 500. Additional exhibition staff registration can be purchased for EUR 500.

**Please note:** This fee does not include entry to the congress sessions or the congress papers. Staff who would like to attend the technical sessions should register as congress delegates.

## Important exhibition dates

All dates are subject to change.

The exhibition will be open during the following times:

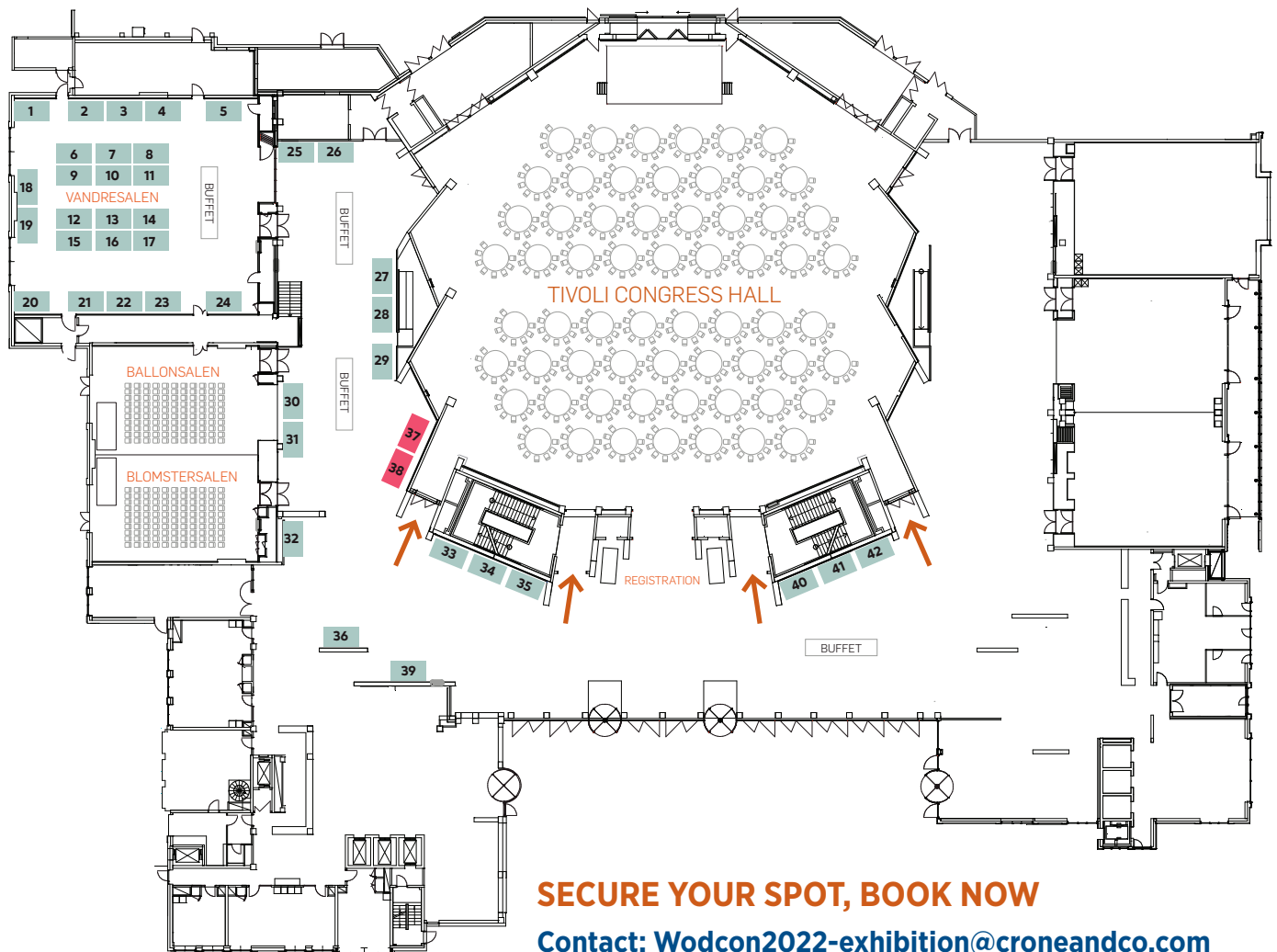
<b>Congress dates:</b>	May 16 – May 20, 2022	<b>Monday, May 16, 2022</b>	19.00-21.00
<b>Exhibition build up:</b>	May 16, 2022	<b>Tuesday, May 17, 2022</b>	08.30-16.30
<b>Exhibition dismantling:</b>	May 19, 2022	<b>Wednesday, May 18, 2022</b>	08.30-16.30
		<b>Thursday, May 19, 2022</b>	08.30-16.00

The exhibition will be officially opened on May 17 at 08.30. Online registration opens: September 2021

# FLOORPLAN

The WODCON XXIII exhibition area is centrally located and doubles as the space for the Ice Breaker on Monday evening, plus all lunch and refreshment breaks, so this will be a busy area for networking and doing business, as well as simply catching up with old friends.

Stands will be allocated on a first-come-first-served basis. Companies interested to participate in the exhibition are advised to make their booking as soon as possible to secure their preferred place.



We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.



# PROMOTION AND MEDIA

Your company's contribution to WODCON XXIII is paramount to its success! As organisers, we are here to help you become a partner and to ensure that you maximise your investment.

**To help promote the congress all sponsors and exhibitors will receive the following:**

- Flyers to share with your contacts
- WODCON XXIII banners to use in your email
- WODCON XXIII logo to use in your email marketing campaigns, on your website, and in other

**We hope you will:**

- Inform your contact database of your participation in the event via email blasts or newsletters
- Post the WODCON XXIII logo or banner on your company website

## SOCIAL MEDIA

WODCON XXIII use social media strategically in branding the congress. At the congress the use of social media will also be an important element in communicating with the congress participants.

You can follow WODCON XXIII on:



**Central Dredging Association - CEDA**



**@CEDAdredging**

On both platforms we are using the hashtag **#wodcon2022**

# ORGANISING BODIES

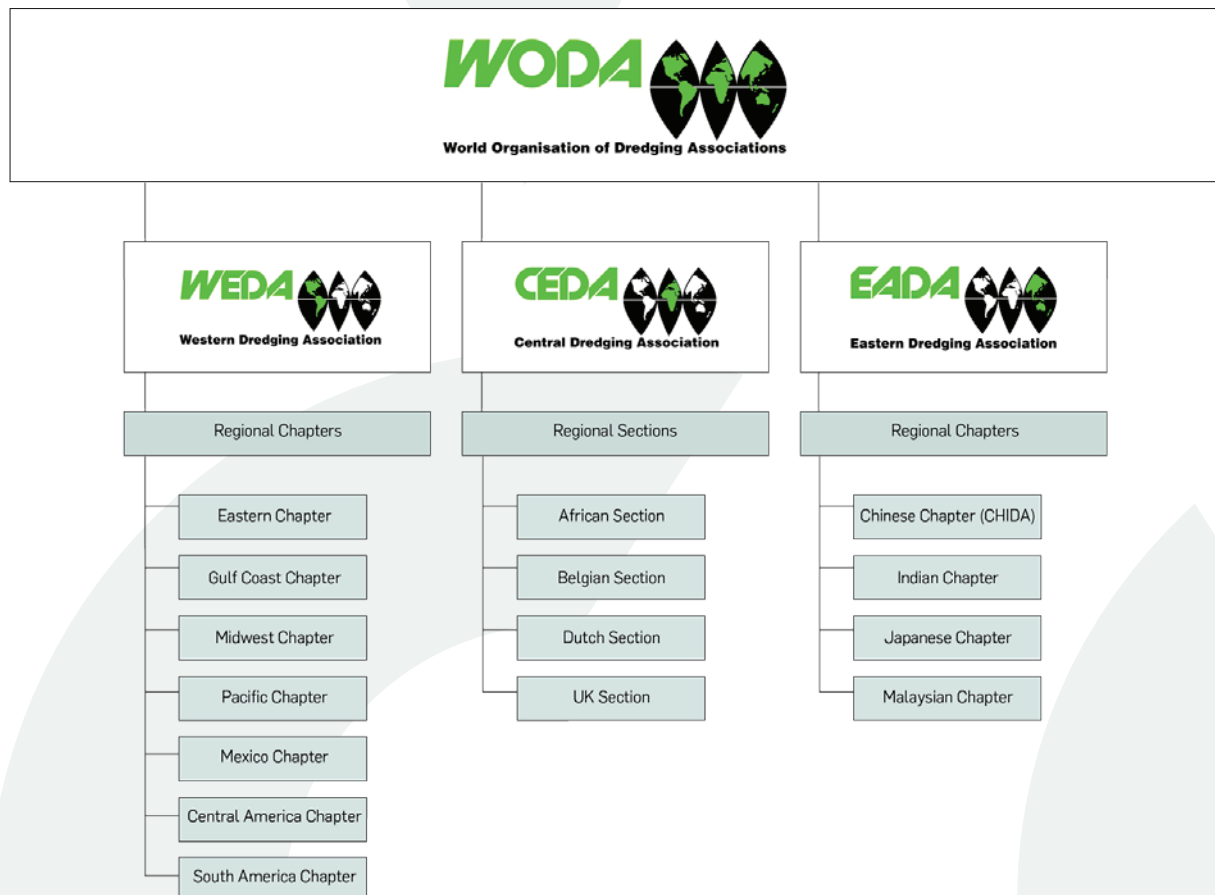
WODCONs are organized by WODA, the World Organisation of Dredging Associations.

WODA is an independent, non-profit, professional organization. It is composed of three separate, autonomous sister dredging associations:

- **WEDA** – Western Dredging Association regions covers North, South and Central America.
- **CEDA** – Central Dredging Association serving Europe, Africa and the Middle-East.
- **EADA** – Eastern Dredging Association serving the Asian, Australian and Pacific region.

The three member associations take it in turns to organise each WODCON in their region.

## WODCON XXIII WILL BE HOSTED BY CEDA



CEDA, EADA and WEDA are the only independent, international, professional dredging associations, in their respective regions. They are united in a sole interest in dredging, from construction and maintenance, of water infrastructure (marine and fluvial), and share the following objectives:

- Promote and facilitate the development, dissemination and sharing of professional dredging knowledge
- Participate in developing international policies and guidelines
- Facilitate contacts within and outside the dredging community
- Enhance the public image of dredging

Each association has a diverse membership encompassing corporations, professionals and stakeholders, from many different fields, who represent a range of disciplines and all aspects of the product supply chain. Members include manufacturers, universities, research institutes, regulators, consultants, dredging companies and public authorities, working in the dredging, navigation, coastal and inland flood protection, deepsea mining, offshore wind energy, oil and gas production fields, and providers of a broad range of services such as brokers, insurers, financiers, lawyers and many more.

CEDA, EADA and WEDA, individually and together, represent the common interest of all fields related to dredging and construction of water infrastructure, and do not promote the interest of any particular industry sector or organisation.





# SHORT OVERVIEW OF NUMBERS AND FACTS

## PAST WODCONS

Past WODCON meetings have been held in:

New York, NY (1967); Rotterdam, the Netherlands (1968); Singapore

(1970); New Orleans, LA (1971); Hamburg, Germany (1973); Taipei, Taiwan (1974); San Francisco, CA (1976); Amsterdam, the Netherlands (1978); Vancouver, BC (1980); Singapore (1983); Brighton, England (1986); Orlando, FL (1989); Bombay, India (1992); Amsterdam, the Netherlands (1995); Las Vegas, Nevada (1998); Kuala Lumpur, Malaysia (2001); Hamburg, Germany (2004); Orlando, FL (2007); Beijing, China (2010); Brussels, Belgium (2013); Miami, FL (2016); Shanghai, China (2019).

## USEFUL INFORMATION FROM THE PREVIOUS WODCON IN THE CEDA REGION

**(BRUSSELS, BELGIUM, 2013)**

### REPRESENTED COMPANIES

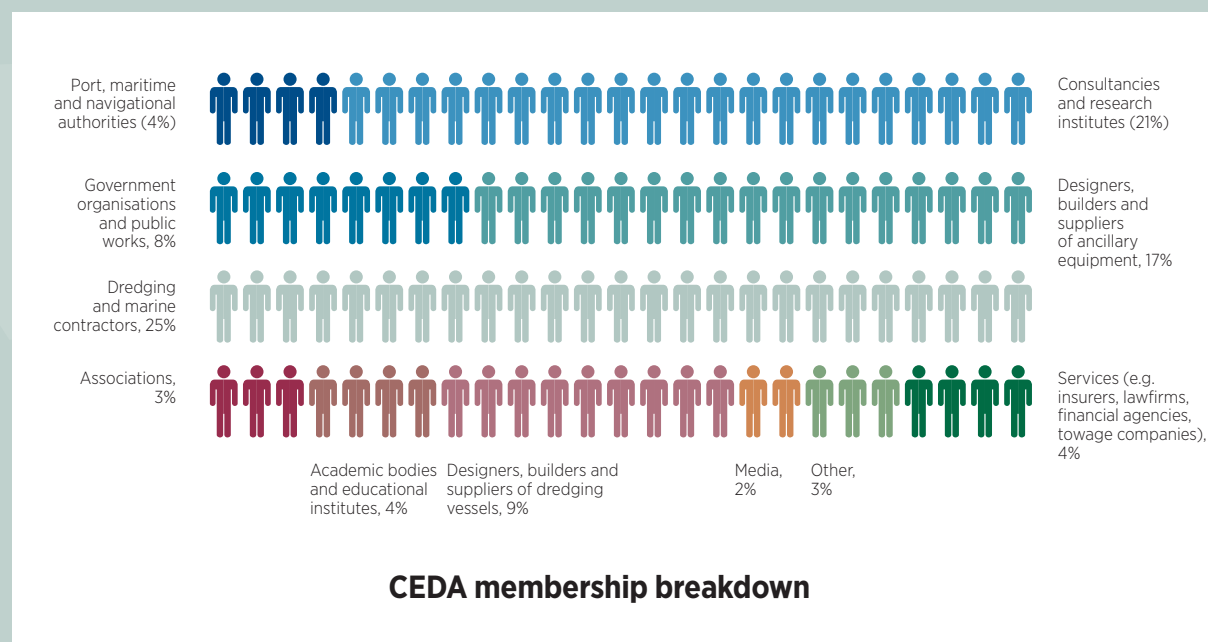
ABP Marine ENVironmental Research Ltd. • Act / Schulze & Partner PGmbH • Administração do Porto de Lisboa, S.A. (APL SA) • Alfa Laval Benelux BV • AML Oceanographic • Anchor QEA • Aqua Vision BV • Aquamec Ltd. • Asicon, Division of Astron NV • Australian Maritime College • Bagger- en Aannemingsmaatschappij Van der Kamp BV • Baird • Bakker Sliedrecht Electro Industrie BV • Blue Pelican Associates BV • Boodt Management Deeleneming BV • Boogaard Sliedrecht BV • Bosch Rexroth BV • Bradken • Brusselle Enterprises NV • Cable Arm Inc. • CARES • CCCC (China Communication Construction Company Ltd.) • CDR Engineering Consultancy (Nigeria) Ltd. • Centre Terre et Pierre • CETMEF • Changjiang Waterway • Chase dredging and construction limited • Chevron Energy Technology Company • China Dredging Association • C-Nav • Craig Vogt Inc. • Damen • DC Industrial • De Vries & van de Wiel Kust- en Oeverwerken BV • Delft University of Technology (TU Delft) • Deltares • DEME • Detlef Hegemann Dredging GmbH • DHI • Doedijns Hydraulics • dotOcean BV • Dravosa • Dredging and Contracting Rotterdam BV • Dredging and Port Construction magazine • Dredging Contractors of America • Dredging International • DSB Offshore Limited • Dutch Dredging • Dutch Marine Engineering BV • Dutch water sector.com • Eastern Dredging Association • Ecorem NV • E-Crane Worldwide • Eddelbüttel + Schneider GmbH • Emstec GmbH • ENVironment Canada • ENVironmental Consultant Ltd. • ESCO.Group • ETS Worldwide Ltd. • European Dredging Association • Federal Ministry of Transport, Building and Urban • Femern A/S • Gang Hai (Tianjin) Construction Co., Ltd. • Genesis Water • Geo XWZ • Geometius BV • Geo-MX • Global Industrial Supply Co., Ltd. • Great Lakes Dredge & Dock Company • G-tec • Halcrow CH2MHILL • Hamburg Port Authority • Herbosch-Kiere • Hohai University • Holland Marine Technologies BV • HR Wallingford • Hubei Changjiang Dredging Engineering Co., Ltd. • Hubei Hongyan Engineering Co., Ltd. • Hunan Xing Yu Construction Co., Ltd. • IADC • IMDC • Imperial College London • INAI KIARA SDN BHD • iPS Group • Israel Ports Develop Company • IVG Colbachini SpA • J.Meier Nolte BV • Jan De Nul Group • Jiangsu Huaxia Heavy Industry Co., Ltd. • Mezhregiontruboprovodstroy JSC •

**We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.**

KIMTAS Kirec San. Tic. A.S. • KIOST • LLC Eco-Express-Service • LOGGERS BV • MACCS • Machinefabriek L. Straatman BV • Mainsail Management Pty Ltd. • Maldives Transport and Contracting Company Plc • MAN Diesel & Turbo SE • Manson construction Co. • Marine Company Maxima, Ltd. • MarineSpace Ltd. • Marinestar • Maritieme Toegang • Memorial University of Newfoundland • Ministry of Housing and Infrastructure • Ministry of Infrastructure & ENVironment • Ministry of Water Resource – Iraq • MTI Holland • Nanyang Technological University • National Marine Dredging Company • Navingo BV • Neumann Contractors Pty Ltd. • Newcastle University • Nigerian Ports Authority • Nortek BV • Observer instruments • Ocean Dredging DSM Inc • Panama Canal Commission • Patzold, Köbke & Partner GmbH • Penglai Yuntong Rubber & Plastic Chemicals Co., Ltd. • Piedroba Consulting Group • Port Klang Authority • Port of Aalborg • Port of Esbjerg • Port of Rotterdam • Prolec Ltd. • Protys BV • Putzmeister Solid Pumps • Quality Positioning Services BV (QPS) • Redwise Maritime Services BV • Remu OY • Ridderinkhof • Rijkswaterstaat • Royal Boskalis Westminster NV • Royal HaskoningDHV • Royal IHC • SAS Global Corporation • Seatools BV • Sedigate • Shanghai Xin Ge Gang Wear Resistant Compound Materials Co., Ltd. • Shijiazhuang Kingda Pump Industry Group Co., Ltd. • Shijiazhuang Muyuan Industry & Trade Co., Ltd. • Siport XXI, S.L. • Skamander NV • SNF • South Dredge Limited • Southern Research Institute • SPW - DGo2 • Stema Systems • Svasek Hydraulics • Teledyne • TenCate Geosynthetics • Terra et Aqua Journal • TERRASTAR • Tetra Tech • Texas A&M University • The Danish Coastal Authority • The Intelligence Group • The Japan Workvessel Association • Tianjin Puyou Mech. & Elec. Equipment Mfg. Co., Ltd. • Transnet National Ports Authority • Trimble • Universität Rostock • University of Caen • Van Oord • Van 't Hoff Consultancy • Victorian Regional Channels Authority • VOSTA LMG • W.F. Baird & Associates Coastal Engineers Ltd. • Wasser- und Schifffahrtsdirektion Nordwest • Waterwegen en Zeekanaal NV • Western Dredging Association • Witteveen+Bos

## REPRESENTED SECTORS

Delegates at WODCON XX were representative of the CEDA membership. The following illustration shows the membership breakdown by organisation type.



## EXHIBITORS

### 45 COMPANIES PARTICIPATED IN THE EXHIBITION

Alfa Laval Benelux BV • AML Oceanographic • Aqua Vision BV • AQUAMEC Ltd. – WATERMASTER  
 ASICON, a division of ASTRON • Brusselle Enterprises • Cable Arm • Changjiang Waterway Bureau • China  
 Communications Construction Company • Damen Dredging Equipment - Damen Shipyards • Deltares  
 • Deme NV • Denialink • Detlef Hegemann Dredging GmbH • DHI • dotOcean • Eddelbüttel + Schneider  
 GmbH • Fugro Satellite Positioning BV • GEOxyz • Global Industrial Supply Co. Ltd. • Holland Marine  
 Technologies • HR Wallingford • IADC • IHC Merwede • Indusign NV • Jan De Nul • Jiangsu Huaxia Heavy  
 Industry Co. • Machinefabriek L. Straatman • National Marine Dredging Company • Nortek • Observator  
 Instruments • PROLEC Ltd. • Redwise Maritime Services • REMU Oy • Seatools • Shanghai XinGeGang  
 Wear Resistant Compound Materials • Shijiazhuang Kingda Pump Industry Group Co., Ltd. • Shijiazhuang  
 Muyuan Industry & Trade Co., Ltd. • Stema Systems • Teledyne RESON • Terrastar • The Japan Workvessel  
 Association • Tianjin Puyou Mech. & Elec. Equipment • Trimble • Van Oord Dredging & Marine Contractors •  
 Vosta LMG B.V

## REPRESENTATIVE JOB TITLES

Account Manager • Area Manager • Associate Professor • Business Development Manager • CEO  
 • Civil Engineer • Coastal Engineer • Cost Engineer • Design & Proposal Engineer • Development  
 Engineer • Director • Director of Production Engineering • Director Project Development & Conceptual  
 Design • Dredging Consultant • Dredging Engineer • Dredging Manager • Engineer • Environmental &  
 Sustainability Manager • Environmental Consultant • Environmental Coordinator • Environmental Engineer  
 • Environmental Manager • General Manager • Geotechnical Engineer • Head of Business Development •  
 Head of Coastal & Estuarine Dynamics • Head of Sustainability • Head of Dredging • Head of Production  
 and Soil Engineering • Innovation Manager Dredging • Manager • Manager Marine Environmental  
 Department • Managing Director • Naval Architect • Post Graduate Student • Production Engineer •  
 Production Manager • Professor - Ports and Waterways • Programme Manager • Project Director • Project  
 Engineer • Project Manager • Regional Director • Regional Manager • Research & Development Engineer •  
 Research & Development Manager • Scientist • Senior Engineer • Senior Manager • Site Engineer • Student  
 • Survey Team Manager • Team Manager • Technical Director • Technical Manager

# VENUE AND ACCOMMODATION

WODCON XXIII will be held at Tivoli Hotel and Congress Center in Copenhagen, Denmark. The venue is designed by Kim Utzon Architects. Tivoli Hotel & Congress Center offers capacity for up to 2,500 participants.

Tivoli Congress Center is located under the same roof as Tivoli Hotel and offers 679 hotel rooms and suites, three restaurants, fitness centre, and a large swimming pool. Additional accommodation opportunities are available at the next-door hotel Wakeup Copenhagen or any of the other official congress hotels.

**We are pleased to discuss further sponsorship ideas to suit your organisation's goals and budget.**



# POLICIES AND TERMS

## TERMS OF PAYMENT FOR SPONSORSHIPS AND EXHIBITION SPACE

The total exhibition and sponsorship fee will be invoiced once the contract has been signed. Unless otherwise stated in the contract, the total amount is due upon receipt of the invoice. No sponsor/ exhibitor will be allowed access to their exhibition stand for build-up if WODCON XXIII has not received the total stand rental.

Payments can be made in DKK or EUR through bank transfer (detailed information will be provided on invoice). Please put "WODCON XXIII" and invoice number in the reference, and make sure that there will be no costs to the beneficiary.

VAT must be paid as invoiced. Request for refunds should be addressed to the Exhibitor's national VAT Authorities.

The fee for exhibition opportunities will be subject to the reverse charge mechanism when supplied to taxable companies established in the EU, in accordance with art 44 EC VAT Directive applicable as of January 2011. Invoices will be issued without VAT, and the company VAT number must be noted on the invoice. The fee will be subject to 25% Danish VAT for taxable persons and companies established in Denmark and countries outside the EU.

We reserve the right to increase the stand rent insofar as, and to the extent to which taxes, VAT or other charges (including purchase tax or the like) according to law is imposed on exhibition material and/or stand rental.

## CANCELLATION POLICY

Cancellations and following refund will not be applicable.

## PROMOTIONAL MATERIAL

Please note that brochures and sales materials are appreciated in the stands but not in the session rooms, poster area, and corridors.

Exhibitors have the freedom to install company posters in or behind their stands and of course to display sales materials on their stand and interact with congress participants.

Announcements of coming events can be placed at the discretion of the registration desk as long as space is deemed available by the registration staff.

## FURTHER INFORMATION

For regular updates, please visit the congress website: <https://wodcon2022.org/>

## SPONSORSHIP OPPORTUNITIES

For questions or further information on exhibition or sponsorship opportunities please contact:

### **WODCON XXIII CONGRESS SECRETARIAT CRONE & CO**

Vesterbrogade 149

DK-1620 Copenhagen V

[Wodcon2022-exhibition@croneandco.com](mailto:Wodcon2022-exhibition@croneandco.com)





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